

COMPANY PROFILE



INTRODUCTION

Correct Consulting® is a beacon of innovation and reliability in the realm of utility bill management. Founded in 2019 by Dave, a seasoned Instruments technician with a vision, our company was born from the desire to rectify the inconsistencies and uncertainties inherent in the municipal billing systems. With unwavering dedication, Correct Consulting® has evolved into a dynamic force, dedicated to revolutionizing the way individuals and businesses perceive and manage their utility bills.





OUR HISTORY

Correct Consulting® was founded with a fundamental belief: every property owner should have the opportunity to optimize their expenses for maximum savings. This belief was born from recognizing the need for accuracy, transparency, and cost efficiency in utility bill management. From its inceptior we have evolved into a dynamic force, fueled by innovation and unwavering dedication.



OUR VISION

Our vision is to revolutionize the way property owners manage their financial landscape. We envision a future where every property owner can achieve maximum savings, accuracy, and compliance in their utility expenses. Through innovative solutions, expert guidance, and collaborative partnerships, we aim to empower our clients to take control of their financial destiny.



OUR MISSION

Our primary goal is to assist individuals and businesses in identifying potential financial opportunities that may have gone unnoticed. We achieve this by providing tailored solutions that guarantee precise billing, compliance, and the highest possible savings. Our team is committed to delivering exceptional service and results that exceed our clients' expectations.

RESIDENTIAL PROPERTY

COMMERCIAL ENTERPRISES

INDUSTRIAL FACILITIES

ABOUT US

We are a consultancy agency focused on innovation and technology, with a goal to make utility bill management accurate and effortless for our clients. Our solutions are customized for cost efficiency and help manage related billings and recoveries, ultimately optimizing expenses and maximizing savings.

WHY CHOOSE US?

Choosing Correct Consulting® as your trusted partner in utility bill management is a decision that promises to revolutionize the way you perceive and handle your financial resources. Here are compelling reasons why you should choose us:



Guarantee Savings

We provide a guarantee that there will be a minimum recovery of +40% on adjustments made for errors and discrepancies, reduction of debt, write-off of debt, passed credits, and savings in the future.



Efficient Resolution

Our experienced team ensures a swift turnaround time for resolution of disputes, typically ranging from 30 to 60 days.



Tailored Solutions

We tailor our solutions to align with our clients' unique goals, ensuring they achieve maximum financial optimization.

THE LEADING NAME IN UTILITY BILL MANAGEMENT





COMPREHENSIVE SOLUTIONS:

Correct Consulting® offers a holistic approach to utility bill management, including:

- Expense Recovery: Meticulously reviewing utility bills to prevent overcharges and billing inaccuracies.
- Compliance and Risk Assessment: Keeping you in compliance with local utility regulations, mitigating potential risks.
- Cost Optimization: Guiding you toward the most cost-effective utility rate options.
- Ongoing Support: Our unwavering commitment to your success with continuous guidance and support.

CLIENT

TESTIMONIAL

Dave of Correct Consulting® is a gem of an individual who I would highly recommend to sort out any Municipal related problems. When he dealt with billing issue that I had what was striking was how masterful he was in sorting the problems out, how well he gave on-going feedback, and how honest and ethical he was in all dealings. I have absolutely no hesitation in recommending David as an all round professional consultant who is delivers on his promises.

JILL HAMLYN

Master Executive Business Leadership & Personal Coach (34 yrs experience).

CORE SERVICES

our core services are meticulously crafted to address the diverse financial management needs of our valued clients. These services are the cornerstone of our commitment to unlocking savings, ensuring accuracy, and mitigating risks in utility bill management.

UTILITY BILL VERIFICATION

- Description: Meticulous review of utility bills to ensure accuracy.
- Benefits: Preventing overcharges and billing inaccuracies.

UTILITY BILL AUDITING

- Description: In-depth analysis of historical utility bills.
- Benefits: Securing refunds or credits through negotiation with utility providers.

TARIFF ANALYSIS

- Description: Dissecting utility rate structures for cost-effective rate options.
- Benefits: Maximizing savings by identifying optimal rate plans.



OUR CLIENTELE

We proudly serve a diverse clientele across the residential, commercial, and industrial sectors. Our clients include managing agencies, property owners, tenants, and property developers. No matter your role, Correct Consulting® is here to support you in achieving financial optimization.

OUR APPROACH:

Our unique approach positions us as the ideal utility bill partner for your property or business. We believe in going beyond merely identifying issues; we are committed to creating tailored solutions that optimize your financial resources. Whether you are in need of project-based assistance or ongoing utility bill management, Correct Consulting® is your trusted ally.

OUR BELIEF:

We firmly believe that every property owner should have the opportunity to maximize their savings by optimizing their expenses. This belief is rooted in the principles of accuracy, transparency, and cost efficiency in utility bill management. We are driven by innovation and technology, constantly pioneering systems and processes that streamline utility bill management, ensuring accuracy and simplicity.

TRUSTED PARTNERSHIPS:

We understand the value of trust and commitment, and it's the foundation of our long-term partnerships with strategic allies, authorities, and clients. Our team of professionals is dedicated to delivering the best possible solutions and guidance, putting control back into your hands and giving you peace of mind.

VALUE PROPOSITION

1. Maximizing Cost Savings

- **Tireless Pursuit of Savings:** We relentlessly pursue cost savings for our clients, ensuring they pay only what is fair and necessary.
- Strategic Cost Optimization: We analyze every aspect of your utility bills to identify areas where costs can be reduced, providing opportunities for significant savings.

2. Billing Accuracy

- Precise Utility Billing Assessments: We deliver precise utility billing assessments through comprehensive audits and verification processes, eliminating inaccuracies and overcharges.
- Financial Transparency: Our commitment to accuracy means you can trust that every dollar spent on utility bills is justified and accounted for.

3. Compliance Assurance

- Navigating Complex Regulations: We keep clients in compliance with local utility regulations, mitigating potential risks and penalties associated with noncompliance.
- **Risk Management:** Our proactive approach ensures clients are aware of and prepared for any compliance challenges, reducing legal and financial exposure.



OUR CORE VALUES

- Integrity: We conduct our business with the highest ethical standards.
- Respect: We believe that fostering a culture of respect is essential in building strong relationships with our clients, partners, team members, and the communities we serve.
- Accountability: We consider accountability to be the cornerstone of our operations.

BUILDING LASTING PARTNERSHIPS

At Correct Consulting®, we understand the value of trust and commitment. We have forged long-term partnerships with strategic allies and authorities, all rooted in our shared commitment to adding value to our services. Our team of professionals works tirelessly to put control back into your hands, providing peace of mind.



DAVID MOTSWELETSANE

CEO and Cofounder

Over the past half-decade, we've been diligently enhancing our brand and company images to deliver an exceptional experience to our cherished clients.

I'm reminded of a quote that has guided me throughout this journey: "In the midst of challenge lies opportunity:" - Albert Einstein



THANK YOU

Thank you for choosing Correct Consulting® as your partner in financial optimization. Together, we'll continue to unlock savings, ensure billing accuracy, and mitigate risks, all while treating each other with the utmost respect.

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