

Real Estate Revolution.

DEVELOPMENT
SALES
MANAGEMENT
CONSULTING



Welcome

REVO IS A HOLISTIC, tech-enabled real estate business, offering turnkey property services to clients across South Africa and abroad. We specialise in residential and commercial real estate marketing, sales, asset management and property development.

In 2015, Evolution Property Group was founded by Emanuel Germanis. With his background in finance, Emanuel saw a gap in the real estate market and created the real estate business to function like an asset management business that treats all clients like an investor or shareholder.

In 2016, Matthew McWilliams and Stephan Germanis joined the business to inject a dynamic approach to marketing and operations through industry leading technology and the trio set out to deliver a private banking experience to each and every client.

2023 saw us re-brand to Revo Property to better explain the impact the business has made on real estate, going from evolution to revolution.

Built organically off our proven performance, dynamic attitude, and key relationships forged, Revo has become one of the fastest growing real estate businesses in the country.

The business was initially formed to meet the gap in the market where core services were overlooked and has since become a platform that vertically integrates real estate, offering clients a relationship akin to a private banking experience, with one point of call.

Our progressive approach to real estate, has truly revolutionised our clients' experience and is shaping the way the market views the oldest asset class in the world.

Through our vast experience, diverse skill set and comprehensive suite of services, we are experts at maximising investments and helping our clients build exceptional property portfolios. We blend tried-and-tested methods with millennial thinking and harness the power of cloud-based tech to streamline every process, ensuring highly efficient and responsive portfolio management.

Our people are our power

WITH A LARGE, highly skilled team, Revo is one of South Africa's fastest growing real estate brand's.

We place a huge emphasis on quality, which is why we procure only the best people around the country who are laser focused on their key role.

Our advisors, brokers and managers are leaders in the residential and commercial property landscape, with a combined set of skills and knowledge that includes finance, property law and compliance, negotiations, valuations, investment management, architecture and overall property

management. We take a similar approach with our partner network, working with the best of breed in each relevant sector.

We are driven to assist our team to build and establish careers in real estate, much like how we educate our clients.



Emanuel Germanis
Founder & CEO



Matthew McWilliams
Co-Founder & COO



Stephan Germanis
Co-Founder & CPMO

Your Revo team (Head Office)



André Burger
Candidate Property Practitioner



Raven Skinner
Candidate Property Practitioner



Nichola M'Chrystal
Candidate Property Practitioner



Samantha Roberts
Candidate Property Practitioner



Mandy Smith
Head of Rental Department



Shamiela Simmonds
Head of Sales Administration



Barbara MacGregor
Head of Accounts Department



Russel Roberts
Facilities & Maintenance Manager



Dominic Sherrell
Candidate Property Practitioner



Gabriella Johnson
Candidate Property Practitioner



Jason Kruger
Candidate Property Practitioner



Steven Vaughan
Candidate Property Practitioner



Sharon Hodgson
Rental Accounts Manager



Luisa Melotte
Rental Accounts Manager



Inge Trieloff
Rental Administration



Joanne Mileham
Rental Administrator



Jade Tompkins
Candidate Property Practitioner



Katelyn Boshoff
Candidate Property Practitioner



Kyle Vernes
Candidate Property Practitioner



Lindsey Macsymon
Candidate Property Practitioner



Maxwell Melville
Inspections & Handover Specialist



Clayton Spangenberg
Facilities Co-Ordinator



Conrad Whiley
Maintenance Manager



Thomas Doyle
Candidate Property Practitioner



Matthew Bishop
Senior Portfolio Manager



Ethan Underhill
Portfolio Manager



Rachelle Poole
Tenant Placement Specialist



Donne de Klerk
F&M Administrator



Twané Scholes
Executive Assistant

The Revo ethos



Our Mission

Our mission is to build our clients' wealth through our professional advisory on the acquisition and management of lucrative properties which maximise their rental yields or short-term capital gains, at minimal risk.



Our Vision

Our vision is to be Africa's leading residential asset manager by 2030. We believe we can achieve this through our ongoing and unwavering investment in leading tech solutions and by partnering with only the best local and international property professionals.



Passion

Some people are just made for property investment. They have an innate passion for real estate, and for the power of property investment as a wealth creation tool. You can tell by the way they do what they do and it's a quality shared by every member of our team.



Proficiency

We want to be the best. We love compliments and awards and – above all – very happy clients. So we do everything to the very best of our ability, taking every opportunity to demonstrate our expertise and put our vast experience to optimal use.



Innovation

It's not enough for us to excel at what we do. We also want to be trailblazers; to set new standards and crack open new possibilities. We believe there's always a better, more ingenious way of doing things and won't stop until we find it. And when we do, we ask – is there an even better way?



Consistency

We believe that consistency is key when it comes to delivering our services. The saying 'you are only as good as your last success' really resonates with us and makes us laser-focused on doing our very best, with everything we do, every single time.



Transparency

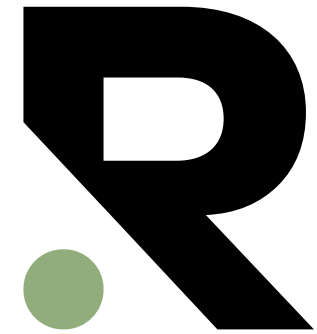
We are not an entity unto ourselves. We know that we are always in partnership with our clients, team members, collaborators and other stakeholders. To this end, we believe in transparency as a guiding light in our communications and the way we do business.

What we do

WE SEE OURSELVES as “best of breed” and work hard to make sure each and every one of our clients feels the same way.

Our core service offering

- Property Sales and Marketing
- Property Rentals
- Asset Management
- Short-Stay Management
- Facilities and Maintenance Management
- Specialised Real Estate Services



We treat our clients' properties as financial assets and focus on the sustainable growth of property portfolios.

Whether partnering with first-home home buyers, renters or seasoned property developers, we give nothing short of premium service.



Relationships are at the heart of our success

OUR DIVERSE NETWORK

of buyers and sellers, partners and clients has been built through trust and successful collaboration and spans the country and internationally. We have advised our clients through all deal types and sizes, from first-time buyers through to record breaking development projects.

Everything we have achieved has been through Revo being at the forefront of the prop-tech landscape and constantly investing in better, more efficient and effective solutions for our clients.

We are your gateway into property investment and development.

When we first started managing student accommodation back in 2015, it quickly became clear that property investors were seeking passive income streams, without the demands associated with maintaining and managing the assets themselves and without going through traditional rental agencies.

The designing, managing, and harmonising of co-living environments became an integral part of our brand and has enabled our clients to experience increased rental yields. We have grown organically through personal referrals and ongoing partnerships with our clients and property professionals and developers.



Revo's Recent Projects

We have proudly assisted in the acquisition, development and management of market leading assets exceeding the value of well over a Billion rand.



Crescent Road
Claremont



The Baker
Observatory



The Rockefeller
Foreshore



The Spectrum
Salt River



Urban Artisan
Woodstock



The Barracks
Cape Town City Centre



Huys Heeren
Cape Town City Centre



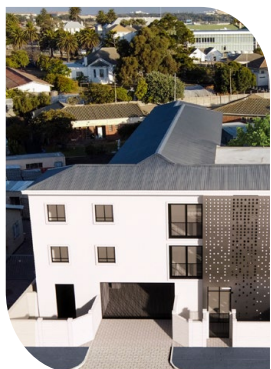
Metropole
Rosebank



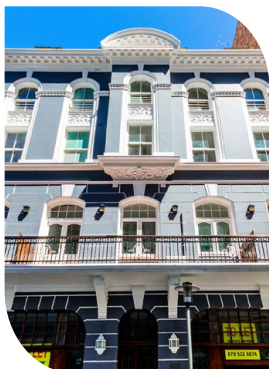
St Augustine
Claremont



Uxolo
Cape Town City Centre



4 On Frere
Maitland



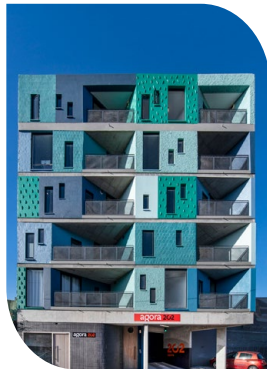
Tudor House
Cape Town City Centre



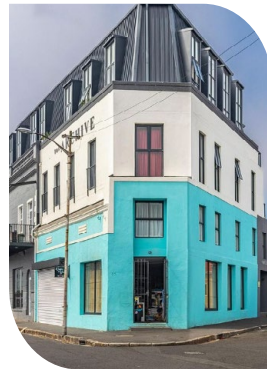
Metropole
Green Point



Alice Court
Sea Point



Agora
Observatory



The Archive
Observatory



The Resident
Rondebosch



Black Brick
Cape Town



The Hub
Woodstock



New Boston
Boston



Harbour Arch
Foreshore



The Ivory
Sea Point



220 On Loop
Cape Town City Centre



40 Cavendish Street
Woodstock



Venice House
CBD



Our comprehensive suite of services

WITH OUR IN-DEPTH UNDERSTANDING of the real estate landscape, economics and financial analysis, we know what it takes for a property portfolio to thrive in today's economy, which is why it's always our goal to maximise returns from day one.

SALES & ACQUISITIONS (S&A)

- **Residential (Sectional Title | Freehold)**
From family homes and popular apartments to fully managed multi-let investments.
- **Developments**
Our success in this specialised market has allowed us to work in boutique and large-scale developments, with our portfolio of projects well exceeding a Billion Rand.
- **Commercial**
The commercial arm of our business has grown tremendously and includes retail centres, office blocks and mixed-use development conversions.
- **Agricultural**
We offer a hands-on approach to packaging a marketing solution focused on agri-businesses, small holdings and agricultural land investments.
- **Fractional Share Rights (FSR)**
A large hurdle for many young investors has been access to information and large initial transaction costs. Through our FSR platform we are directly removing barriers to entry into the real estate space.
- **Property Rentals**
We procure and vet suitable tenants for properties, and find suitable rental properties on behalf of tenants.

ASSET MANAGEMENT (AM)

- **Managed Leases**
We treat our landlords' assets as investments, building sustainable strategies to improve returns. We manage every aspect pertaining to rental and property management. From placements, vetting, legal documentation, professional inspections, maintenance requests, financial management and reporting.
- **Unmanaged Leases**
We excel at sourcing and placing highly credible tenants for landlords who manage their own assets.
- **Managing Agent Services**
We manage properties through the integration of market leading software and expert personnel who understand the intensive financial and administrative requirements in sectional title and homeowners' associations.

SPECIALISED REAL ESTATE CONSULTING SERVICES

- **Real Estate Development (Ground Up)**
- **Valuations**
- **Portfolio Consulting**
- **Company Secretarial Work**

SHORT STAY MANAGEMENT (NITELY)

- **Short Term Property Management**
Nitely.co.za is a fully managed short stay property management platform with a dedicated team geared to maximise your revenue earning potential.

FACILITIES MANAGEMENT (PROPCARE)

- Through regular inspections, preventative maintenance programmes and cost saving mechanisms through the integration of technology, PropCare is an extension of the Revo brand and takes care of utility management, inspections, maintenance, cleaning and security.

We holistically manage properties through the integration of market leading software and expert personnel who understand the intensive financial and administrative requirements in sectional title and homeowners associations.

A few of our clients and trusted partners

CLIENTS

- Tyriss Realty
- Metropole Student & Young Professional Accommodation
- Freedom Properties
- Wingate Developments
- Solace Holdings
- Velar Holdings
- FWJK
- Aqua Group
- BRIC Properties
- Dust Capital
- Siebert & Case
- Bric
- Investicore
- The Narrative
- The Sunrise Trust
- Main Sequence Trust
- Resi Group
- Vame Property
- New Heights
- Trematon Capital Investments
- Canzofield Proprietary Limited
- Prospekt Property Group
- Daleglen Property Group
- Ryan Joffe Properties
- Yieldex Holdings
- Berman Brother Group (BBG)
- Solomon Brother Group (SB)
- Urban Lime

PARTNERS



We ensure that you are kept in the loop during the bond application process and that you, our purchaser gets the best offer in the market. The vital cog in the sales process, ensuring all of our clients get the very best service and all parties are kept in the loop throughout the application process.



Maintenance and Facilities Management
PropCare looks after all utility management, inspections, maintenance, cleaning and security for homeowners, landlords and developers.



One of the Worlds leading Wealth and Investment Management firms". We have partnered with Anchor in order to allow our clients to take advantage of one of the world's leading Wealth and Investment Management. They are focused on personable client relationships and a world-class investment process.



Nitely.co.za is a fully managed short stay property management platform with a dedicated team geared to maximise your revenue earning potential.

MAISON & MARBLE

interiors

Maison and Marble are an interior design company specialising in micro-apartments and new developments. Since starting in 2018, with a focus on residential renovations and new builds, we have flourished into a versatile company taking on a variety of projects of differing scales and calibres.



Contact us for all your property needs

Revo House, 3 Caledonian Road,
Mowbray, Cape Town
+27 (21) 205 3772
info@revo.co.za
www.revo.co.za



Revo.Property