



# NAMA MEMBERSHIP CODE OF CONDUCT FOR MANAGING AGENTS

NAMA is a voluntary organisation and holds no regulatory power. Although NAMA makes every effort to ensure that members comply with the Code of Conduct and all regulatory and professional requirements, the Association cannot accept any responsibility where its members, notwithstanding the aforesaid, conduct their business and their responsibilities outside the scope of what is promoted and voluntarily agreed upon by its members.

Our codes and documentation act as a guideline and any member or person who does not wish to engage in correct business practices will act on their own accord.

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## 1. DEFINITIONS

In this Code of Conduct, unless the context indicates otherwise:

- 1.1 “Managing Agent” includes a Property Practitioner referred to in chapter 1, section [1] [c] of the definition of a Property Practitioner as contained in the Property Practitioners Act, Act 22 of 2019, assented to on 3 October 2019 and Chapter 1, section (1) (a) of the Sectional Titles Schemes Management Act and Regulations, Act 8 of 2011.
- 1.2 A “Managing Agent” is defined under the Act as any person who for remuneration manages a property on behalf of another. It includes the rendering of administrative, financial, and secretarial services or offers to render any management service to a management body in his or her capacity as such.
- 1.3 “management agreement”, a mandate or agreement whereby a Managing Agent undertakes to render services to a management body and where such an agreement is concluded following Regulation 28 of the Sectional Titles Schemes Management Act and Regulations, Act 8 of 2011.
- 1.4 “management body” means a community scheme that includes a body corporate, share block company, management association, or homeowner’s association. As defined under.

## 2. APPLICATION

- 2.1 Managing Agents agree to comply with this voluntary Code of Conduct as well as the Regulatory Code of the Conduct of the Estate Agency Affairs Board insofar as any provision of the Code of Conduct of the EAAB applies to all Managing Agents.
- 2.2 Managing Agents must also comply with any regulatory requirements as established by the Community Scheme Ombud Service [CSOS]
- 2.3 The duties imposed on Managing Agents by this Code of Conduct are imposed in favor of the management body with whom the Managing Agent has concluded, or is about to conclude a management agreement. No duties are imposed on Managing Agents by this part of the Code of Conduct in favor of any individual member of any management body.
- 2.4 Cognisance is given that the Code of Conduct does not contain details on all Acts and Regulations and that Regulatory requirements as stipulated must be considered and included.



### 3. DISCLOSURE BY MANAGING AGENTS

- 3.1 Before entering into a management agreement with a management body a Managing Agent is required, in writing, to disclose the following information to such management body. It remains the liability of the management body to request the following details and information:
- 3.1.1 The Managing Agent's trade name and, in the case of a company, close corporation or trading trust, its registered name, and registration number.
  - 3.1.2 The Managing Agent's postal and business street address, telephone number, fax number, and e-mail address.
  - 3.1.3 The date when the Managing Agent was established and the date it commenced trading as a Managing Agent.
  - 3.1.4 If the Managing Agent is any of the following the management body may request the following:
    - 3.1.4.1 Sole Proprietor, his or her name and identity number, and nationality if not South African.
    - 3.1.4.2 Company, the name, business address, identity number, occupation, and term of office of each director, and his or her nationality if not South African.
    - 3.1.4.3 Close Corporation, the name, business address, identity number and occupation of each member, and his or her nationality if not South African.
    - 3.1.4.4 Partnership, the name, business address, identity number and occupation of each partner, and his or her nationality if not South African.
    - 3.1.4.5 A Trading Trust, the name, business address, identity number and occupation of each trustee, and his or her nationality if not South African.
  - 3.1.5 Whether the Managing Agent (and/or its partners, members, shareholders, directors or trustees, as the case may be), directly or indirectly, has or is about to, acquire any proprietary or other personal interest in the management body concerned, or the immovable property managed, controlled or administered by such management body, and, if applicable, details of any such interest.



- 3.1.6 Details of any business activities, other than as a Managing Agent, in which the Managing Agent is materially engaged from the same premises where it renders relevant services as a Managing Agent, using staff also employed by it in its capacity as a Managing Agent.
- 3.1.7 The Managing Agent's office hours and days of the week during which it conducts business as a Managing Agent.
- 3.1.8 The number of employees currently employed by the Managing Agent to attend to management services for management bodies.
- 3.1.9 Whether the Managing Agent is covered by insurance in terms of a professional indemnity policy in respect of its activities as a Managing Agent and, if so, the extent of the cover.
- 3.2 Before entering into a management agreement with a management body a Managing Agent must furnish the following documents to such management body:
  - 3.2.1 A copy of the Fidelity Fund Certificate for the current year issued to such Managing Agent by the Estate Agency Affairs Board.
  - 3.2.2 A copy of the standard management agreement (if any) normally used by the Managing Agent in respect of management agreements concluded with management bodies.
  - 3.2.3 A copy of the Managing Agent's standard letterhead as used for business purposes in its capacity as a Managing Agent.
  - 3.2.4 A copy of the Managing Agent's fee schedule.
- 3.3 Before entering into a management agreement with a management body a Managing Agent must allow said management body reasonable opportunity to:
  - 3.3.1 Study the information and documents furnished under clauses 3.1 and 3.2.
  - 3.3.2 Contact other management bodies for whom the Managing Agent has rendered, or is currently rendering, management services, to obtain independent information about the nature and history of the services, rendered by such Managing Agent.
- 3.4 If a management agreement has been concluded with a management body, a Managing Agent must during the period of such management agreement:



- 3.4.1 Forthwith notify the management body if any material change occurs in any of the information furnished to such management body under clauses 3.1 and 3.5.
- 3.5 A Managing Agent must, forthwith, after the conclusion of a management agreement furnish the management body in question with:
- 3.5.1 The name of the Auditor appointed by the Managing Agent in terms of section 29(b) of the Act.
- 3.5.2 The name, postal and business street address, telephone number, fax number, and e-mail address (if applicable) of the person at the Managing Agent's offices with whom the management body is to liaise with during the period of the management agreement and all relevant documentation of all training completed by the person.

## 4. MANAGEMENT AGREEMENT AND PROHIBITED ARRANGEMENTS

- 4.1 A management agreement, and any renewal or extension of a management agreement, must:
- 4.1.1 Be in writing.
- 4.1.2 Be signed by or on behalf of the Managing Agent and the management body.
- 4.1.3 State the date on which the Managing Agent will commence with the rendering of management services to the management body in question.
- 4.1.4 State the date on which the agreement will terminate.
- 4.1.5 Contain all the material terms of the agreement, including all stipulations and disclosures prescribed by law.
- 4.1.6 Contain a full and precise description of:
- 4.1.6.1 The management service or services that the Managing Agent undertakes to render over and above those referred to in clause 4.2.
- 4.1.6.2 The extent to which the Managing Agent is empowered by the management body to perform any management service on behalf of and/or in the name of the management body.



- 4.1.6.3 The Managing Agent's duty, (if any), to invest trust money as contemplated in section 32(2)(a) of EAA Act (112 of 1976) and the Regulations contained under Section (21)(d) and (4) as defined in the Sectional Title Schemes Management Act and Regulations, Act 8 of 2011.
- 4.1.6.4 The person entitled to any interest earned on monies collected or received by the Managing Agent on the management body's behalf, while such monies are kept in trust in terms of section 32(1) or 32(2)(a) of EAA Act (112 of 1976).
- 4.1.6.5 The remuneration to be paid to the Managing Agent in respect of the management services when such remuneration becomes payable, and the way it must be paid.
- 4.1.6.6 Any charges that the Managing Agent may levy on the management body (or costs that it may recover from the management body) in respect of management services rendered to the management body, over and above the agreed remuneration.
- 4.2 Confirming that the trustees are solely responsible in terms of Sectional Titles Schemes Management Act and Regulations for the overall management, financial, physical management and maintenance, a management agreement must specifically state and describe what services, if any, are to be rendered by the Managing Agent *in assisting* the management body to:
- 4.2.1 Identify the risks to be insured against and to insure (and/or keep insured) against such risks any movable and/or immovable property under the control, management, or administration of the management body.
- 4.2.2 Facilitate with the administrative registration of any insurance claims in respect of any movable or immovable property under the control, management, or administration of the management body. Insurance matters shall be conducted in line with clear prescribed guidelines as set out in the NAMA management agreement. No Managing Agent may render financial or insurance advice unless duly registered with the FSB.
- 4.2.3 Maintain and keep in a state of proper repair any immovable property under the control, management, and administration of the management body.
- 4.2.4 Comply with any notices or orders of any competent authority requiring work or repairs to be done in respect of any immovable property under the control, management, and administration of the management body.



- 4.2.5 Maintain and keep in a state of proper and serviceable repair any plant, machinery, recreational facilities, fixtures and fittings, equipment, and/or elevators used in connection with any immovable property under the control, management, and administration of the management body.
- 4.2.6 Collect or receive levies or other contributions or monies payable to the management body by its members.
- 4.2.7 Collect or receive monies owing to the management body by any person other than a member of the management body.
- 4.2.8 Take any steps to collect from any member of the management body or other person any arrear levies, contributions, or monies owing to the management body.
- 4.2.9 Recruit and/or appoint employees and/or service providers to perform routine maintenance and cleaning work on any immovable property (and/or any plant, machinery, recreational facilities, fixtures and fittings or equipment used regarding any immovable property) under the control, management, and administration of the management body.
- 4.2.10 Train, supervise, remunerate, and discipline any of the persons employed by the management body to perform any work referred to in clause 4.2.9.
- 4.2.11 Comply with any applicable taxation and labour laws on any of the persons employed by the management body to perform any work referred to in clause 4.2.9.
- 4.2.12 Pay any accounts which the management body is legally obliged to pay.
- 4.2.13 Purchase or hire equipment to maintain any immovable property (and/or any plant, machinery, recreational facilities, fixtures and fittings or equipment used in connection with any immovable property) under the control, management and administration of the management body.
- 4.2.14 Ensure compliance with any law relating to any immovable property (and/or any plant, machinery, recreational facilities, fixtures and fittings, equipment, and/or elevators used in connection with any immovable property) under the control, management, and administration of the management body.
- 4.2.15 Ensure compliance with the requirement to insure the funds of the Body Corporate or community scheme against loss or dishonesty.
- 4.2.16 Make available to any person legally entitled to:



- 4.2.16.1 The rules (if any) to be adhered to by the members of the management body.
- 4.2.16.2 The financial statements of the management body.
- 4.2.16.3 A transfer clearance certificate or similar document to be issued by the management body to enable a unit owner to transfer a unit.
- 4.2.16.4 Any other information or documents which the management body is obliged to make available.
- 4.2.17 Prepare and assist the trustees with an annual budget to cover expected expenditure in respect of any immovable property (and/or any plant, machinery, recreational facilities, fixtures and fittings, equipment and/or elevators used about any immovable property) under the control, management and administration of the management body.
- 4.2.18 Attend to the preparation for the management association's annual financial statements as prescribed.
- 4.2.19 Convene any meetings of the members of the management body.
- 4.2.20 Render secretarial or any other services at any meetings of the members of the management body and to circulate the minutes.
- 4.2.21 Convene any meetings of the management body's trustees, executive committee, the board of directors, or similar governing structure. To render secretarial or any other services at any such meetings and circulate the minutes of any such meeting.
- 4.2.22 Keep and store financial and administrative records of the management body.
- 4.2.23 Supervise work of a capital nature in respect of improvements, additions or alterations to any immovable property under the control, management, and administration of the management body.
- 4.2.24 Order and/or supply materials and supplies to employees who perform routine maintenance and cleaning work on any immovable property (and/or any plant, machinery, recreational facilities, fixtures and fittings or equipment used in connection with any immovable property) under the control, management and administration of the management body.
- 4.2.25 Perform any function or duty not mentioned in clauses 4.2.1 to 4.2.24 which is imposed on the management body by law.



- 4.3 A Managing Agent may not be a party to any agreement with a management body or accept any stipulation in its favour whereby:
- 4.3.1 The Managing Agent's legal liability to the management body for damages or losses arising from breach of contract or any negligent conduct on the part of the Managing Agent is excluded, limited or restricted in any manner.
  - 4.3.2 The management body's right to cancel the management agreement because the Managing Agent breached contract is wholly excluded.
  - 4.3.3 The management body waives any of its rights conferred by law or any protection afforded by the Code of Conduct.
  - 4.3.4 The management body is obliged to pay a fee or penalty when lawfully terminating the agreement.
  - 4.3.5 The management body may only amend, terminate or cancel the management agreement by a resolution requiring any majority or procedure other than what is prescribed by law or the management body's constitution for the passing of an ordinary resolution.
  - 4.3.6 A Managing Agent is given an option or other right to renew the management agreement which, if exercised, will deprive the management body of the right it would otherwise have had not to renew the agreement at the expiry thereof.
  - 4.3.7 The Managing Agent may not at its discretion:
    - 4.3.7.1 Deviate from any duty imposed on it by the management agreement.
    - 4.3.7.2 Assume any powers or functions not stated in the management agreement.
  - 4.3.8 The Managing Agent may charge the management body a fee in an unspecified amount for any service rendered to the management body.
  - 4.3.9 The Managing Agent may not without the management body's consent delegate any of the duties imposed on it in terms of the management agreement to any person other than an employee employed by the Managing Agent in the normal course of its business.



#### 4.4 No Managing Agent:

4.4.1 May render or purport to render any managing service to a management body unless it has entered into a management agreement with such management body, complying with the provisions of this Code of Conduct.

4.5 A Managing Agent must without undue delay, free of charge, furnish the management body concerned with a copy of the signed management agreement, or any extension or renewal thereof as the case may be.

## 5. DUTY TO ACCOUNT AND REPORT

### 5.1 A Managing Agent must:

5.1.1 Keep full records in respect of the performance of the duties imposed on it in terms of a management agreement.

5.1.2 Allow access to the records referred to in clause 5.1.1 to any person entitled thereto by law or otherwise authorized by the management body concerned.

5.1.3 Forthwith, in writing, report to the management body concerned all aspects about a management service undertaken by the Managing Agent, requiring the management body's special and urgent attention.

5.1.4 Submit a written report to the management body concerned every month which:

5.1.4.1 Sets out all actual income received, and actual expenditure incurred, relating to the management body's affairs, during the month in question.

5.1.4.2 Includes an analysis of variances (if requested) in the budget relating to the management body's affairs.

5.1.4.3 Contains copies of all municipal and insurance accounts paid and not paid on the management body's behalf (If requested).

5.1.4.4 States the credit/debit balance on hand in every bank account administered by the Managing Agent on the management body's behalf.

5.1.4.5 Discloses to the management body concerned all information which may be relevant to the management body in respect of



its functions and duties or its relationship with the Managing Agent. This may include details relating to the inability to pay the insurance premiums or municipal accounts, as well as any other issues considered by the Managing Agent to have been of importance during the month in question.

- 5.2 A Managing Agent may not conceal or withhold from a management body any information, document, or facts within its possession or knowledge which are or could reasonably be material to the management body relating to its management responsibilities or the property development scheme under its control.

## 6. PERFORMANCE OF MANAGEMENT SERVICES

- 6.1 A Managing Agent must perform the duties imposed on it in terms of the management agreement –

- with due care and skill
- diligently
- on time

- 6.2 A Managing Agent may not render, or purport to render, or enter into a management agreement whereby it undertakes to render, any management service to a management body if the rendering of such management service falls outside its field of competence, unless it will in the rendering of the service be assisted by a person having the required degree of skill and knowledge, and this fact is disclosed to the management body in question.

- 6.3 A Managing Agent must in the performance of any management service rendered to, or on behalf of, a management body, comply with all applicable statutory provisions, rules, regulations, and by-laws, in particular, all applicable provisions contained in, and rules and regulations made under the following legislation:

6.3.1 Community Schemes Management Act and Regulations 95 of 1986.

6.3.2 Share Blocks Control Act 59 of 1980.

6.3.3 Property Time-sharing Control Act 75 of 1983.

6.3.4 Housing Development Schemes for Retired Persons Act 65 of 1988.

6.3.5 Companies Act 61 of 1973.

6.3.6 Constitution of the management body



- 6.4 A Managing Agent rendering management services to more than one management body:
- 6.4.1 Must properly keep separate accounting records in respect of the affairs of each management body for whom management services are rendered.
  - 6.4.2 May not transfer funds from the account of one management body to the other, whether by way of a loan or otherwise.
- 6.5 If a management agreement imposes a duty on a Managing Agent to:
- ◆ Make available any document referred to in clause 4.2.15, the said agent must furnish the party concerned with a legible copy of the document within 14 days from receipt of the written request.
  - ◆ Keep the minutes of any meeting relating to the management body's affairs, draft minutes of the meeting are to be made available to the chairperson of the meeting in a typed and properly worded format not later than thirty days after the meeting.

## 7. CONFLICT OF INTEREST AND DISCLOSURE OF BENEFITS

A Managing Agent who has concluded a management agreement with a management body must:

- 7.1 Avoid any material conflict between its own interests and those of the management body concerned.
- 7.2 Before entering into any contract with a third party on the management body's behalf, notify the management body in writing of any personal interest which the Managing Agent (or any of its employees, directors, members, trustees or partners) directly or indirectly has in respect of the contract or such third party.
- 7.3 Forthwith disclose to the management body any material gifts or benefits directly or indirectly received by or accruing to the Managing Agent from third parties due to the services rendered by the Managing Agent to the management body.

## 8. DUTY TO ASSIGN SKILLED STAFF

A Managing Agent must ensure that all employees assigned by it to render management services to a management body are sufficiently trained and skilled to render such services, and if they are not trained or skilled, that such employees:



- 8.1 Undergo the necessary training to acquire the required skills.
- 8.2 Are adequately supported by skilled and trained persons until they acquire the necessary skills and knowledge themselves.

## 9. DUTIES ON TERMINATION OF MANAGEMENT AGREEMENT

A Managing Agent must after the termination of a management agreement to which it is a party hand over to the management body or its nominee under the prescribed management rules or within 14 days from date of termination:

- 9.1 All books, documents, records, financial statements, bank statements, invoices, statements of account, correspondence and minute books relating to the management body's affairs.
- 9.2 A payment of all funds under the control of the Managing Agent relating to the management body concerned. This must be done within 30 days, unless other mutually agreed arrangements have been made between the Managing Agent and the management body for the control of such funds to be taken over by the management body or its nominee. Funds required for delayed expenses including but not limited to, insurance premiums, audit fees or municipal charges may be withheld until settlement of all monies due has been completed.